

A quick assessment for teams already using AI.

Use this 10-minute check to understand where AI is already helping, where it could fit better, and which workflows may be worth a more focused strategy conversation.

This is not a maturity score. It is a starting point: a simple way to make current AI use visible across tools, teams, and day-to-day work.

Keep notes as you go. The useful signals are usually the places where AI feels promising, inconsistent, or harder to govern than expected.

1. Where AI is already showing up

- Writing, summarising, or research
- Proposals, reports, or presentations
- Sales, marketing, or client communication
- Internal operations or knowledge management
- Analysis, reporting, or decision support
- Unsure / happening informally

Prompt: Is this use coordinated, or mostly individual experimentation?

2. Where AI feels useful

- Saving time
- Improving quality
- Reducing repetitive work
- Helping people think through decisions
- Increasing output
- Improving client or customer experience

Prompt: Where have you seen the clearest benefit so far?

3. Where AI feels messy

- Output quality is inconsistent
- People do not know when to use it
- There are too many tools
- Risk or governance is unclear
- It does not fit existing workflows
- Adoption is scattered

Prompt: What is the biggest source of friction?

4. Your readiness snapshot

- Experimenting, but scattered
- Useful use cases, but no clear system
- Tools in place, but inconsistent adoption
- Leadership interest, but no practical roadmap
- Momentum, but more governance needed
- Ready to identify highest-value opportunities

Prompt: Which statement is closest to where you are now?

THE ROI QUESTION

What would improve if AI worked better here?

Use these prompts to connect AI use to practical value. The goal is to move from general enthusiasm to clearer workflow-level opportunities.

1 If AI worked better here, we would save time on: _____

2 If AI worked better here, we would improve quality in: _____

3 If AI worked better here, we would reduce risk around: _____

4 If AI worked better here, we could create more value by: _____

What this usually surfaces

A useful AI strategy conversation often begins with these patterns: tools are already in use, value is uneven, governance is catching up, and the highest-impact opportunities are hidden inside everyday workflows.

What to do next

Choose one workflow from this check that feels valuable but unresolved. That is usually the best place to begin: specific enough to act on, but connected enough to reveal wider system needs.

NEXT STEP

Ready to turn this into a clearer AI roadmap?

I work with teams to translate current AI use into platform-agnostic strategy, governance, vendor decisions, and practical workflow changes.

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